



SanVia Ventures

Investor-owner-operator acquiring independent healthcare and essential-services businesses in the Sarasota-Tampa Bay region.

SARASOTA — TAMPA BAY, FLORIDA

THE STRATEGY

We operate. We don't just invest.

SanVia Ventures pursues two complementary buy-boxes: independent healthcare practices and essential-services trades businesses in the Sarasota-Tampa Bay region, while remaining open to well-run, semi-absentee opportunities statewide in Florida. One co-principal brings a surgical and clinical background; the other brings two decades of operational transformation at Fortune 100 scale. We are individual, hands-on operators — one of us steps in personally to run the business day-to-day, with patient capital and no distant holding company.

THE OPERATORS



Sailash Mani

OPERATIONS & BUSINESS TRANSFORMATION

20-year enterprise transformation and analytics executive turned founder and operator (SanVia Home). Brings Fortune 100 operating discipline and hands-on founder experience to run a licensed trades or essential-services business day to day — field operations, licensed-qualifier staff, and the P&L.



Vini Mani

PHYSICIAN AND HEALTHCARE OPERATOR

Surgical residency in Otolaryngology (ENT) and clinical research background. Leads clinical and regulatory diligence — physician relationships, compliance, staffing, and quality-of-care — that a generalist acquirer can't evaluate firsthand.

ACQUISITION CRITERIA — TWO BUY-BOXES

BUY-BOX 1: HEALTHCARE

- Med spas & aesthetics
- Longevity & functional medicine
- Diagnostic imaging centers
- Clinical & diagnostic labs
- Urgent care, home health, PT, sleep medicine & behavioral health
- Medical practices (pediatrics, primary care, specialty)
- Dental practices & DSOs
- Also open to dermatology, ophthalmology, and other cash-pay or outpatient specialty practices with strong recurring patient demand

GEOGRAPHY

- Southwest & West Central Florida: Sarasota, Manatee, Charlotte, Hillsborough, Pinellas, Lee, Hardee & DeSoto counties
- Also open statewide in Florida for semi-absentee opportunities (established GM, medical director, or licensed qualifier in place)

BUY-BOX 2: TRADES & ESSENTIAL SERVICES

- HVAC service & maintenance (commercial & residential)
- Fire protection & life safety
- Pest control
- Testing, inspection & certification
- Security, alarm & low-voltage (recurring monitoring)
- Pool service & repair
- Plumbing, electrical & generator service
- Commercial refrigeration service
- Also open to water treatment and elevator service; storm-driven categories (restoration, roofing) considered selectively

DEAL PROFILE (BOTH BUY-BOXES)

- \$1M-\$2.5M annual EBITDA; 10+ years in business
- Healthcare: cash-pay or concierge-membership payer mix preferred over insurance- or Medicaid-dependent
- Trades: recurring contract-, route- or service-plan revenue preferred over project work
- Owned real estate or equipment/fleet preferred; established management team, provider, or licensed qualifier in place

THE PROCESS

01 Understand

Conversations on your business, people, financials, and what matters in a transition.

02 Diligence

Deeper diligence across finance, operations, and legal — respecting your time and confidentiality.

03 Contracting

Finalize transaction details and a clear transition plan for your team, customers, and you.

GET IN TOUCH

Open to conversations with healthcare and trades owners, brokers, and advisors exploring a transition.

SCHEDULE A CALL OR REACH OUT — [SANVIAVENTURES.COM](https://sanviaventures.com)